

# Tips & Technology

## For Bosch Partners

Current topics for successful workshops No. 16/2010



**BOSCH**

Invented for Life

## Diesel injection

### **Bosch factory reconditioning – the genuine alternative**

#### **Precision under the hood**

The components of fuel injection systems in diesel vehicles are high-precision parts, manufactured at Bosch under the strictest quality standards. Compliance with these standards and the narrowest tolerances necessitates painstaking manufacture of these components, and guarantees their optimum function.

However, these parts continually work under extreme conditions (high pressure, temperature, etc.) and maximum stress, so that they are subject to a process of natural wear.

If one of these diesel components becomes faulty, this is mostly an expensive situation for the car driver. This is particularly problematic if the vehicle in question is an older model.

#### **Bosch eXchange - Advantages for you and your customers**

For cases like this, offer your customers a lower-cost alternative for a repair that represents really good value. With its broad factory recon range of genuine parts, Bosch offers the ideal basis for this. By reusing valuable old parts, all Bosch eXchange products are considerably cheaper than the equivalent new parts. For the customer, this means the best conditions for a reasonably priced repair. By reusing individual components and saving energy, Bosch eXchange makes a considerable contribution to the protection of resources and the environment.

Raw materials are saved over the long term by recycling various parts (e.g. nozzle bodies, housings, etc.). Tests on calibrated Bosch testing equipment ensures that the conditioned parts function perfectly.

**All the advantages of Bosch factory recon at a glance**

- First-class service
- Superior technology
- Outstanding performance
- All our experience and improvements gathered from the production of new parts is immediately incorporated in our reconditioning. This means that eXchange parts always conform to the state of the art
- Same quality criteria as for new parts
- All critical components are replaced 100 % by new parts
- Exclusive use of genuine Bosch spare parts or spare parts approved by Bosch
- Up-to-date product range thanks to the continuous adding of products
- Same warranty conditions as for new parts
- High market coverage, even for agricultural and special-purpose machines, and for the latest commercial vehicle series
- Saves resources and the environment

**Use Bosch eXchange to your advantage**

Show your expertise, and point your customers towards the Bosch factory recon program, so that they can benefit from low-cost repair. Make the most of this advantage, for satisfied customers usually return!

**Bosch eXchange at a glance**

The following product groups are available in the Bosch factory recon program:

- Brake calipers
- Diesel injection systems
- Starters and alternators
- Gasoline injection engine management